

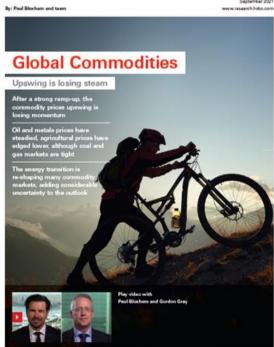
CONTENTS

- Dry Cargo Chartering **Forward Motion**
- 3. Dry Cargo S&P **Keep on Climbing**
- **Tankers Fallow**

This week we bring you an extract of the latest HSBC Global Commodities cover themes released on 15th September 2021.



Multi-Asset



ort must be read with the disclosures and the analyst certifications in Disclaimer, which forms part of it.

Full copy of the report available upon request.

POINTS OF VIEW

Some prices are high, but the upswing is losing momentum ...

Over the past six months, the previously strong commodity price upswing has lost some steam. After rising by 55% over the 12 months to March 2021, global commodity prices have risen by only 15% since then. We remain sceptical that the current upswing is a 'super-cycle' and our central case is that global commodity prices edge lower in 2022. In nominal terms, global commodity prices have, so far, risen by 98% during this upswing, compared with a 320% rise in the early 2000s 'super-cycle' between 2002 and 2008.

. as global growth slows and goods demand is set to weaken

The loss of momentum in commodity markets partly reflects the impact that the spread of the Delta COVID-19 variant is having on global growth. A pullback in infrastructure investment and a cooling property market in China, as well as direct action by the Chinese authorities to seek to cool some metals markets, have all weighed on key metals prices. We also expect that, as the COVID-19 vaccine rollout continues, there should be a global shift back to spending on services and away from goods, which is set to weaken manufacturing conditions and demand for metals.

Western infrastructure not as raw materials-intensive as China's

Western economies are ramping up infrastructure spending, but we see these initiatives as unlikely to sufficiently offset slowing growth in commodity demand from China (which dominates demand for most materials). We expect much of the Western demand for metals to be met by recycled materials, as much of the planned infrastructure is repairs, for example to bridges and roads, rather than new developments. The key exception is the new networks for electric vehicles (EVs), which support demand for copper and the battery commodities, including lithium.

EM to get an income boost, but mining investment is tepid

The ramp-up in commodity prices has supported mining profits and national income growth in commodity-driven economies, particularly in Latin America, including Brazil. However, the expected upswing in mining investment is much smaller than occurred during the commodities 'super-cycle' earlier this century. An exception is the large investment pipeline for LNG, and the expected ramp-up in spending on renewables, which is, in turn, supporting demand for some materials, including copper, lithium and cobalt.

Climate policy is a big focus across commodity markets ...

Climate change policy shifts by governments, and changing preferences by corporations and investors are having a significant impact on many commodity markets. The European Commission included a proposed carbon border adjustment mechanism in its work programme in July 2021, and following the EU, several other countries such as Canada, Japan and the US are now examining the feasibility of introducing a carbon border tax or similar initiatives. We expect carbon tariffs from different countries to raise prices of global carbon-intensive commodities, both directly and indirectly.

. which is creating uncertainty and is a risk for many prices

An effect of rapidly shifting climate change policies, which we have highlighted in previous reports, is that it discourages investment in large-scale fossil fuel extractive capacity, which pushes up fossil fuel prices. Although it is early days for the long-term climate policy adjustment theme, the past few months have seen sharp increases in coal and gas prices, as demand has been strong but supply more constrained. The long-term outlook for energy markets is heavily affected by the speed and extent to which climate change policies are adopted and implemented.

Oil prices steady as OPEC+ gradually releases supply

Near-term oil price movements have been impacted by concerns about slowing growth due to the Delta variant outbreak, while the addition of supply back to the market by OPEC+ has been a stabilising force. These two key factors will continue to play an important role in oil price dynamics, with a possible return of Iranian oil to the global market and a ramp-up in US tight oil supply, becoming larger factors for the outlook in 2022. Although there is considerable uncertainty, our central case is that Brent oil prices edge lower next year, from an average of US\$68 a barrel in 2021 to USD65 a barrel in 2022.

Battery commodity prices are in a sustained upswing

The rapid global shift to EV usage, supported by government climate goals, has continued to strengthen the demand outlook for battery-related commodities and is, once again, lifting prices. Demand for lithium is expected to triple by 2025 relative to its 2019 level. However, the price rise has been more gradual during this upswing than during the 2016 to 2018 'super-cycle' upswing. This reflects that supply is ramping up. As a result, we expect a more sustained but less extreme upswing in lithium prices. The market for cobalt is likely to remain tight until Glencore's Mutanda mine - the world's largest cobalt mine - returns to production, which is set

Agricultural prices edge lower, but the weather is still a risk

Agricultural prices increased strongly as the global economy recovered from the initial COVID-19 pandemic shock. Challenging weather patterns, such as a La Niña, had weakened grain supply from South America. The COVID-19 pandemic has also periodically disrupted supply chains, driving volatile price shifts, for US lumber, coffee, wheat and maize. However, prices have fallen back a bit recently. Waning demand from China, as the hog herd was rebuilt following earlier ASF outbreaks, and improving near-term supply have placed downwards pressure on prices. However, weather-related challenges and the possibility of further ASF outbreaks remain a risk to prices.

WEEKLY COMMENTARY

17 September 2021



Dry Cargo Chartering

The BDI closed today at 4,275 points, up 411 points from last week.

A volatile week in the **cape** markets that saw the BCI 5TC fluctuate and eventually close at \$53,240, up \$7,068 from last week. The usual ore run from Tubarao to Qingdao was fixed with Vale for 170,000 mtons 10% at \$33.00 pmt, with mid-end October dates. *Genco Endeavour* (181,060-dwt, 2015) from Genco fixed for a 170,000 mtons 10% iron ore stem from Tubarao option West Africa to Qingdao at \$35.00 pmt to Cargill. Salzgitter took an Oldendorff babycape for its 130,000 mtons 10% Narvik to Hamburg at a rate in the low \$10's pmt. EZDK took a vessel for 160,000 mtons 10% Narvik to El Dekheila but no further details emerged. Arcelormittal fixed *Stella Naomi* (181,000-dwt, 2016) for 150,000 mtons 10% Port Cartier to Qingdao at \$45.75 pmt. AngloAmerican fixed *Courageous* (181,008-dwt, 2016) for their 170,000 mtons 10% iron ore stem from Acu to Bahrain at just over \$26 pmt. *Sea Unity* (181,360-dwt, 2010) from Thenamaris, *Wang May* (181,682-dwt, 2019) and the *Chou Shan* (175,569-dwt, 2005) are all reported to have fixed to Rio Tinto at \$16.75 pmt for 170,000 mtons 10% iron ore stems from Dampier to Qingdao for end September loading dates.

A much more positive week in the panamax markets, that saw time-charter averages rise to \$35,138, up \$2,782 from last week's \$32,356. In the Atlantic, it was reported that Bulk Promise (78,228-dwt, 2013) fixed delivery Port Said for a trip via the Black Sea and Saudi Red Sea redelivery Egyptian Med at \$30,500 to Langlois. Cofco also took Kerkyra (81,376-dwt, 2012) delivery arrival pilot station East coast South America for a trip to China with sugar at \$32,750 plus a \$1.4m ballast bonus. In the Indian Ocean, we heard that unnamed charterers took Pictor (76,598-dwt, 2002) delivery Kandla for a trip via the Black Sea to the Far East at \$33,500. Over in the Pacific, Rubicon (87,334-dwt, 2010) fixed delivery Phu My 15/16 September for a trip via Indonesia to Taiwan at \$35,750. Several period deals were recorded this week, among them MBA Liberty (82,217-dwt, 2010) that fixed to U-Ming delivery Manila for 5/8 months trading at \$32,500 with worldwide redelivery, as well as Tongli taking Treasure Star (82,206-dwt, 2010) delivery Panjin on 24 September with minimum redelivery 9 May 2022 and maximum redelivery 9 July 2022 at \$30,500 again with worldwide redelivery. Additionally, TS Global fixed the 2005-built Baltia for 75,000 mtons 10% coal from Chesapeake and Baltimore to Ijmuiden 3/7 October at \$23.00

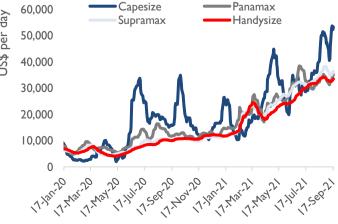
The supra market rose and got a break through after its two week slump with rates

in all regions seeing a spike, while the Indian market was largely unaffected throughout the week and maintains strong rate indications. The BSI closed at \$36,378, up from last week's \$34,867. In the Atlantic, *Pacific Advance* (63,507-dwt, 2015) open Houston was fixed for a trip to Morocco at \$34,000. *Medi Bangkok* (53,466-dwt, 2006) open Antwerp was fixed for a trip redelivery Singapore-Japan range at \$47,000 with a minimum duration of 80 days. In the Indian Ocean, *Alexandra KPN* (61,644-dwt, 2019) was fixed for a prompt trip delivery passing Trincomolee via South Africa to the Far East at \$45,000. *Darya Sati* (63,523-dwt, 2018) was fixed for prompt trip delivery Hazira to Bangladesh at \$54,000. In the Pacific, *Wooyang Dandy* (56,819-dwt, 2009) was fixed for a prompt trip delivery Singapore via Indonesia to China at \$41,000. *Monica D* (52,478-dwt, 2001) was also fixed delivery CJK for a CIS round trip \$31,000.

The slight market pause last week was short-lived as the BHSI rekindled and started making positive gains throughout the week, closing at \$33,499. The Atlantic market was perhaps the leading contributor igniting the BHSI once again, with most regions improving from last week. The Continent was active but little activity was reported. We heard that a 32,000-dwt was fixed from Morocco to the Baltic at \$33,000. Earlier in the week within the Mediterranean, Western Panama (39,300-dwt, 2015) open Otranto fixed a trip to the US Gulf with steels at \$40,000. It was rumoured, Pollux (32,017-dwt, 2007) was fixed Damietta via Isdemir redelivery Amsterdam-Rotterdam-Antwerp-Ghent range with steel coils \$33,000 to Nova Marine Carriers. Everest K (35,065-dwt, 2009) fixed retro-sailing Porto Marghera via Turkey for a trip to the Continent at \$34,000. Unison Star (38,190-dwt, 2011) was fixed East to China delivery Canakkale via Black Sea at \$52,000. The US Gulf arguably the underperformer of the last quarter, especially in the last month, emerged stronger this week. Elisabeth Oldendorff (38,330-dwt, 2015) fixed from Galveston to West coast South America at \$32,000 to Western Bulk Carriers. Bona (32,844-dwt, 2012) open East coast Mexico fixed via North Brazil with steels to Houston at \$25,500 with Clipper. The US East coast had Vipha Naree (38,851-dwt, 2015) open Savannah fixing for a trip to the UK with an intended cargo of woodpellets at \$23,000 to Norden. Across to South America, Hydra Dawn (34,274-dwt, 2013) fixed Barranquilla to Black Sea with metcoke at \$27,000 to XO and Promise 3 (32,312-dwt, 2010) open Maceio prompt was fixed for a trip via River Plate with redelivery Brazil at \$29,000 to Lauritzen. In Asia, the markets were still abuzz with activity yet little action was actually reported. Sea Angel (37,896-dwt, 2016) open Behai prompt was fixed for a trip via Vietnam to South Korea with an intended cargo of limestone at \$36,250. A 28,000-dwt open in China with prompt dates was fixed for a trip via CIS with redelivery in China at \$26,000.

Representative Dry Cargo Market Fixtures

| Vessel | DWT | Built | Delivery | Date | Redelivery | Rate (\$) | Charterers | Comment |
|----------------|---------|-------|---------------------|------------|-----------------|-----------|------------|-------------------------------------|
| Genco Tiberius | 175,874 | 2007 | Yeosu | 20 Sept | China | \$52,000 | CNR | Via Australia |
| Rubicon | 87,334 | 2010 | Phu My | 15/16 Sept | Taiwan | \$35,750 | CNR | Via Indonesia |
| Kerkyra | 81,376 | 2012 | EC South America | 20/25 Sept | China | \$32,750 | Cofco Agri | Int Sugar Plus \$1,400,000 bb |
| Bulk Promise | 78,228 | 2013 | Port Said | 16/20 Sept | Egypt | \$30,500 | Langlois | Via Black Sea & Saudi Red Sea |
| Danae | 75,349 | 2005 | Busan | PPT | Singapore-Japan | \$30,000 | ASL Bulk | Via NoPac opt US Gulf |
| Darya Sati | 63,523 | 2018 | Hazira | PPT | Bangladesh | \$54,000 | CNR | |
| Wooyang Dandy | 56,819 | 2009 | Singapore | PPT | China | \$41,000 | Fullinks | Via Indonesia |
| Monica D | 52,478 | 2001 | CJK | PPT | China | \$31,000 | CNR | Via CIS |
| Western Panama | 39,300 | 2001 | Otranto | PPT | USG | \$40,000 | CNR | Int Steels |
| Sea Angel | 37,896 | 2016 | Behai | PPT | South Korea | \$36,250 | CNR | Via Vietnam |



| Exchange Rates | | This week | Last Week |
|----------------|---------|-----------|-----------|
| | JPY/USD | 109.98 | 109.87 |
| | USD/EUR | 1.1780 | 1.1831 |

| 6 | Brent Oil Price | | This week | Last Week |
|---|-----------------|-------------|-----------|-----------|
| | | US\$/barrel | 75.30 | 72.70 |
| | | | | |

| | Bunker Prices (\$/tonne) | This week | Last Week |
|---|--------------------------|-----------|-----------|
| | Singapore IFO | 476.0 | 457.0 |
| | VLSFO | 557.0 | 543.0 |
| > | Rotterdam IFO | 420.0 | 402.0 |
| | VLSFO | 533.0 | 508.0 |

WEEKLY COMMENTARY

17 September 2021



Dry Bulk S&P

prices continuing on their upward trajectory.

After inviting offers earlier in the week, clients of Cobelfret are understood to have sold their eco-type Lowlands Nello (82,014-dwt, 2015 Sanoyas, BWTS fitted) for \$32m. With limited Japanese built modern ships being sold, it is clearly a step up from last done lonna L (2017, Tsuneishi Zhoushan) which we reported back in May sold for \$29m. Clients of IP Morgan have sold 2 kamsarmax to Greek buyers. Peak Liberty (81,837-dwt, 2015 Tsuneishi Fukuyama, MC main engine) is reported sold for \$28.4m to Globus, and Peak Pegasus (82,026-dwt, 2013 Tsuneishi Fukuyama) for \$27m to

Another very active week across the various dry sectors with Newport. The price of Pegasus is again a fairly significant jump up from last weeks reported sale of Ranger (2012, Tsuneishi Zhoushan) at \$24m.

> Plenty of activity in the handy sector. Hamburg Pearl and Houston Pearl (35k dwt, 2011 Hyundai Mipo) have been committed in the high \$18's each to undisclosed buyers. Japanese controlled Maritime Faith (33,166-dwt, 2011 Kanda Zosensho) has been sold in the mid/high \$16's. A step up from last months sale of the 2011 built Sakura Kobe (33,735-dwt, built 2011, Shin Kochi) which we reported sold for \$16m. Lastly, clients of SFL have sold out their 7 x handysize fleet to CDBL in a package deal worth \$100m.

Reported Dry Bulk Sales

| Reported Dry Bulk Sales | | | | | | | |
|-------------------------|---------|-------|-----------------------|----------|-------------|------------------|---|
| Vessel | DWT | Built | Yard | Gear | Buyer | Price | Comment |
| NNS Dynamic | 233,584 | 2002 | Imabari | Gearless | Chinese | \$18.50m | |
| LDN Fortuna | 93,251 | 2011 | Jiangsu Newyangzi | Gearless | Chinese | \$19.70m | SS/DD passed & BWTS fitted, delivery in January 2022 |
| Lowlands Nello | 82,014 | 2015 | Sanoyas | Gearless | Greeks | \$32.00m | BWTS fitted |
| Peak Pegasus | 82,026 | 2013 | Tsuneishi | Caralana | Newport | \$27.00m | |
| Peak Liberty | 81,837 | 2015 | Fukuyama | Gearless | Globus | \$28.40m | |
| Bellamys | 76,286 | 2005 | Tsuneishi | Gearless | Chinese | \$17.00m | BWTS fitted |
| Mahavir | 74,005 | 2000 | Imabari | Gearless | undisclosed | \$11.90m | |
| Ingenious | 55,648 | 2011 | Hyundai Vinashin | C 4x30T | undisclosed | \$17.80m | |
| Hamburg Pearl | 35,921 | 2011 | Lhumdai Misa | C 4 25T | 15. 1 1 | ¢27.50 | |
| Houston Pearl | 35,915 | 2011 | Hyundai Mipo | C 4x35T | undisclosed | \$37.50m enbloc | |
| Maritime Faith | 33,166 | 2011 | Kanda Zosensho | C 4x31T | undisclosed | \$16.50m | |
| Serenity C | 31,754 | 2011 | Jujian Mawei | C 4x30T | undisclosed | \$13.50m | |
| SFL Spey | 33,985 | 2011 | | | | | |
| SFL Trent | 34,025 | 2012 | l: V | | | | |
| SFL Medway | 33,800 | 2011 | Jiangsu Yangzijiang | | | | |
| SFL Kent | 34,003 | 2012 | | C 4x30T | CDBL | \$100.00m enbloc | |
| SFL Clyde | 31,639 | 2012 | | | | | |
| SFL Dee | 31,716 | 2013 | Guangzhou Wenchong | | | | |
| SFL Tyne | 31,905 | 2012 | | | | | |

WEEKLY COMMENTARY

17 September 2021



Tanker Commentary

With large oversupply and little demand for wet tonnage, it is no surprise that rates have remained depressed across the board and there are few S&P transactions happening.

The only tanker sale to report this week is the KHK Vision

(305,749-dwt, 2007 Daewoo, SS/DD due 03/2022), which has been sold to Chinese buyers. She sold for \$30m which reflects a downward trend in values when compared to the last 2007 built VLCC to sell, *Takahashi* (314,020-dwt, 2007 NACKS), which sold for \$34.35m in June.

Reported Tanker Sales

| Vessel | DWT | Built | Yard | Buyer | Price | Comment |
|------------|---------|-------|--------|---------|----------|---------|
| KHK Vision | 305,749 | 2007 | Daewoo | Chinese | \$30.00m | |

Demolition Sales

| Vessel | DWT | Built | Yard | Туре | LTD | Price \$ | Delivery |
|-------------|---------|-------|------------|------|-----------|-------------|------------|
| Sea Glamour | 147,093 | 2000 | Samsung HI | TANK | 23,267.00 | undisclosed | Chittagong |

Should you have any queries about the content of this report or require any services of Hartland Shipping Services, please contact:

Hartland Shipping Services Ltd, London

Tel: +44 20 3077 1600 Fax: +44 20 7240 9603

Email: chartuk@hartlandshipping.com Email: snpuk@hartlandshipping.com Email: consult@hartlandshipping.com Hartland Shipping Services Ltd, Shanghai

Tel: +86 212 028 0618 Fax: +86 215 012 0694

Email: newbuild@hartlandshipping.com

Hartland Shipping Services Pte. Ltd, Singapore

Tel: +65 6702 0400

Email: chartops.sg@hartlandshipping.com

© Copyright Hartland Shipping Services Ltd 2021. ALL RIGHTS RESERVED.

No part of this publication may be reproduced, stored in a retrieval system, or transmitted, on any form or by any means, electronic, mechanical, photocopying, recording, or otherwise, without the prior written permission of Hartland Shipping Services Ltd.

All information supplied in this paper is supplied in good faith, Hartland Shipping Services Limited does not accept responsibility for any errors and omissions arising from this paper and cannot be held responsible for any action taken, or losses incurred, as a result of the details in this paper. This paper is distributed to the primary user of the delivery email account and may NOT be redistributed without the express written agreement of Hartland Shipping Services Limited. The primary user may make copies for his or her exclusive use.